

Ship-Ready Supplier Profile

F&B
@Sea

07-08 April 2027
Mana Wynwood
Convention Center
Miami, FL, USA

Brand: Booth #

Business: ☐ Manufacturer ☐ Importer ☐ Distributor ☐ Trade Organisation

1. Product overview & value proposition

Product Name:

Category: ☐ Food ☐ Beverage ☐ Equipment ☐ Service

30-Second Guest Impact Statement: *[How does this enhance the guest experience + solve an operational challenge?]*

Cruise Menu Placement: ☐ Main Dining Room ☐ Specialty Restaurants ☐ Buffet ☐ Bars/Lounges
☐ Room Service ☐ Private Island/Land-based

2. Distribution geography & lead times

Ports We Can Supply:

US Ports: ☐ Miami ☐ Fort Lauderdale ☐ Port Canaveral ☐ Other:

Caribbean: ☐ Cozumel ☐ Jamaica ☐ Barbados ☐ Other:

Europe: ☐ Southampton ☐ Barcelona ☐ Rome ☐ Other:

Other Regions:

Lead Times & Distribution: Standard Lead Time: days | Rush Orders: days

Primary Distributors/Chandlers:

1.
2.
3.

3. Landed pricing to major cruise ports

Pricing Structure (USD):

■ Small Orders (1-10 cases): \$ per case ■ Fleet Pricing (51+ cases): \$ per case
■ Medium Orders (11-50 cases): \$ per case ■ Other

Pricing Includes: ☐ Freight ☐ Duty ☐ Handling

Minimum Order Quantity: cases | Payment Terms: Net days

Ship-Ready Supplier Profile

F&B
@Sea

07-08 April 2027
Mana Wynwood
Convention Center
Miami, FL, USA

4. Cruise-ready packaging & specifications

Case Details: ■ **Units per case:** | **Case weight:** lbs
■ **Case dimensions:** L: W: H:
■ **Storage requirements:** ☐ Ambient ☐ Refrigerated ☐ Frozen | **Shelf life:** months

Cruise-Optimized Features:

☐ Reduced packaging/waste ☐ Stackable design ☐ Extended shelf life ☐ Portion-controlled

5. Compliance & certifications

Food Safety (Required):

☐ FDA Registration # ☐ HACCP/GFSI Certified (☐ BRC ☐ SQF ☐ FSSC 22000)
☐ USPH Ready (Labelling, traceability, allergen docs)

Trade Status: ☐ Bonded Warehouse Capable ☐ Free Trade Zone Access

Sustainability (If Applicable): ☐ MSC/ASC ☐ RSPO ☐ Organic ☐ Other:

6. Scalability & reliability

Production Capacity:

■ **Current monthly capacity:** cases | **Can scale to:** cases/month if needed
■ **Multiple pickup points available:** ☐ Yes ☐ No

Service Excellence:

■ **Dedicated cruise contact available:** ☐ 7 days/week ☐ Business hours
■ **Emergency support:** ☐ 24/7 ☐ Business hours
■ **Response time commitment:** Within hours

Backup Plans: ☐ Alternative suppliers identified ☐ Multiple production facilities ☐ Contingency inventory

Contact & next steps

Primary Contact: **Phone:**
Email: **Booth #:**
Website:

Available at This Booth: ☐ Product samples ☐ Spec sheets ☐ Certification copies ☐ Pricing details

F&B@Sea 2026 Special Offer?